# **Retirement Villages**

# Form 3



# Village Comparison Document

Retirement Villages Act 1999 (Section 74)

This form is effective from 1 February 2019

ABN: 86 504 771 740



RETIREMENT VILLAGE

Name of village: Greenleaves Retirement Village

# Important information for the prospective resident

- The Village Comparison Document gives general information about the retirement village accommodation, facilities and services, including the general costs of moving into, living in and leaving the retirement village. This makes it easier for you to compare retirement villages.
- The Retirement Villages Act 1999 requires a retirement village scheme operator to:
  - provide a copy of the Village Comparison Document to a prospective resident of the retirement village within seven days of receiving a request
  - o include a copy of the Village Comparison Document with any promotional material given to a person, other than through a general distribution (e.g. mail-out)
  - publish the Village Comparison Document on the village's website so that the document, or a link to it appears prominently on each page of the website that contains, or has a link to, marketing material for the village
  - You can access a copy of this Village Comparison Document on the village website at <a href="https://www.stockland.com.au/retirement-living/qld/greenleaves-retirement-village">https://www.stockland.com.au/retirement-living/qld/greenleaves-retirement-village</a>
- All amounts in this document are GST-inclusive, unless stated otherwise where that is permitted by law.

# Notice for prospective residents

Before you decide whether to live in a retirement village, you should:

- Seek independent legal advice about the retirement village contract there are different types of contracts and they can be complex
- Find out the financial commitments involved in particular, you should understand and consider ingoing costs, ongoing fees and charges (which can increase) and how much it will cost you when you leave the village permanently
- Consider any impacts to any pensions, rate subsidies and rebates you currently receive
- Consider what questions to ask the village manager before signing a contract
- Consider whether retirement village living provides the lifestyle that is right for you. Moving
  into a retirement village is very different to moving into a new house. It involves buying into a
  village with communal facilities where usually some of the costs of this lifestyle are deferred
  until you leave the village. These deferred costs when you leave your unit may be significant.
- Seek further information and advice to help with making a decision that is right for you. Some
  useful contacts are listed at the end of this document, including:
  - Queensland Retirement Village and Parks Advice Service (QRVPAS) which provides free information and legal assistance for residents and prospective residents of retirement villages. See www.caxton.org.au or phone 07 3214 6333.

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The Queensland Law Society which can provide a list of lawyers who practice retirement

village law. See www.qls.com.au or phone: 1300 367 757.

#### More information

- If you decide to move into a retirement village, the operator will provide you with a Prospective Costs Document for your selected unit, a residence contract and other legal documents.
- By law, you must have a copy of the Village Comparison Document, the Prospective Costs
  Document, the village by-laws, your residence contract and all attachments to your residence
  contract for at least 21 days before you and the operator enter into the residence contract.
  This is to give you time to read these documents carefully and seek professional advice
  about your legal and financial interests. You have the right to waive the 21-day period if you
  get legal advice from a Queensland lawyer about your contract.

The information in this Village Comparison Document is correct as at 19 March 2020 and applies to prospective residents.

Some of the information in this document may not apply to existing residence contracts.

|   | Part 1 - Operator and management details  |  |  |  |  |  |
|---|---|--|--|--|--|--|
| 1.1 Retirement  |   |  |  |  |  |  |
| village location  | Street address: 91 Tryon Street   |  |  |  |  |  |
|   | Suburb Upper Mount State: Qld Postcode: 4122<br>: Gravatt   |  |  |  |  |  |
| 1.2 Owner of the land<br>on which the<br>retirement village<br>scheme is located  |   |  |  |  |  |  |
|   | Suburb Sydney State: NSW Postcode: 2000   |  |  |  |  |  |
| 1.3 Village operator  | Name of entity that operates the retirement village (scheme operator): Stockland Greenleaves Management Services Pty Ltd Australian Company Number: ACN 006 423 356 Address: Level 25, 133 Castlereagh Street |  |  |  |  |  |
| Suburb Sydney State:  Date entity became operator: 01/07/2000  Is there an approved transition plan for the village?  Yes No A written transition plan approved by the Department of House Public Works is required when an existing operator is transition control of the retirement village scheme's operation to a new of the state of |   |  |  |  |  |  |

|  | Is there an approved closure plan for the village?  ☐ Yes ☒ No  A written closure plan approved by the residents of the village (by a special resolution at a residents meeting) or by the Department of Housing and Public Works is required if an operator is closing a retirement village scheme. This includes winding down or stopping to operate the village, even temporarily. |  |  |  |
|--|---|--|--|--|
| 1.4 Village management and onsite availability                   | Name of village management entity and contact details: Stockland Greenleaves Management Services Pty Ltd  Australian Company Number: 006 423 356  Phone: 07 3349 4059   |  |  |  |
|  | Weekends: N\A   |  |  |  |
| Part 2 - Age limits  2.1 What age limits apply to residents in   | Single occupants must be at least 55 or over. For multiple occupants, both must be at least 55.   |  |  |  |
| this village?  |   |  |  |  |
|  | ACILITIES AND SERVICES  |  |  |  |
|  | on units: Nature of ownership or tenure   |  |  |  |
| 3.1 Resident ownership or tenure of the units in the village is: | <ul> <li>□ Lease (non-owner resident)</li> <li>□ Licence (non-owner resident)</li> <li>□ Share in company title entity (non-owner resident)</li> <li>□ Unit in unit trust (non-owner resident)</li> <li>□ Rental (non-owner resident)</li> <li>□ Other</li> <li>Note from the scheme operator: Unit 104 is a leasehold unit in the village. All other units are freehold.</li> </ul>  |  |  |  |
| Accommodation types  |   |  |  |  |
| 3.2 Number of units by accommodation type and tenure             | There are 104 units in the village, comprising 104 single storey units; 0 units in multi-storey building.   |  |  |  |

| Accommodation Unit   | Freehold    |   | Leasehold   | Licence  | Other             |
|--|-------------|---|---|--|-------------------|
| Independent living units   |             |   |   |  |                   |
| - Studio   | 26          |   | -   | -  | -                 |
| - One bedroom  | 10          |   | -   | -  | -                 |
| - Two bedrooms   | 67          |   | -   | -  | -                 |
| - Three bedrooms   | -           |   | -   | -  | -                 |
| Serviced units   |             |   |   |  |                   |
| - Studio   | -           |   | -   | -  | -                 |
| - One bedroom  | -           |   | -   | -  | -                 |
| - Two bedrooms   | -           |   | -   | -  | -                 |
| - Three bedrooms   | -           |   | 1   | -  | -                 |
| Other  | -           |   | -   | -  | -                 |
| Total number of units  | 103         |   | 1   | -  | -                 |
| Access and design  |             |   |   |  |                   |
| 3.3 What disability access and design features do the units and the village contain? |             | (i.e. no externatively units Step free (h Width of do units Toilet is acc Other key f disability or None  | ernal or internal st<br>y, a ramp, elevato<br>nobless) shower in<br>orways allow for v<br>cessible in a whee<br>eatures in the unit | eps or stairs) in [<br>or or lift allows end<br>or □ all ☒ some un<br>wheelchair acces<br>elchair in ☒ all □<br>ts or village that o | s in □ all □ some |
| Part 4 - Parking for res   | ident       | s and visito  | ors   |  |                   |
| 4.1 What car parking in the village is available for residents?                      | $\boxtimes$ | adjacent to the unit  |   |  |                   |
| residents :  |             | <ul> <li>Some/all units with own car park space separate from the unit</li> <li>General car parking for residents in the village</li> <li>Other parking e.g. caravan or boat</li> <li>Studio units with no car parking for residents</li> </ul> |   |  |                   |
|  | Res         | Restrictions on resident's car parking include: Nil   |   |  |                   |

| 4.2 Is parking in the village available for visitors? If yes, parking restrictions include:                                     |  |   |  |  |  |
|---|--|---|--|--|--|
| Part 5 - Planning and d   | development  |   |  |  |  |
| 5.1 Is construction or development of the village complete?   | Year village construction started 1982  □ Fully developed / completed □ Partially developed / completed □ Construction yet to commence   |   |  |  |  |
| 5.2 Is there development approval or a development application pending for further development or redevelopment of the village? | Development approval granted  ☐ Yes ☒ No  Development application pending  ☐ Yes ☒ No  Is there an approved redevelopment plan for the village under the Retirement Villages Act?  ☐ Yes ☒ No  The Retirement Villages Act may require a written redevelopment plan for certain types of redevelopment of the village and this is different to a development approval. A redevelopment plan must be approved by the residents of the village (by a special resolution at a residents meeting) or by the Department of Housing and Public Works.  Note: see notice at end of document regarding inspection of the development approval documents. |   |  |  |  |
| Part 6 - Facilities onsit   | te at the village  |   |  |  |  |
| 6.1 The following facilities are currently available to residents:  | <ul> <li>Activities or games room</li> <li>Arts and crafts room</li> <li>Auditorium</li> <li>BBQ area outdoors</li> <li>Billiards room</li> <li>Bowling green</li> <li>indoor ⋈ outdoor</li> <li>Business centre (e.g. computers, printers, internet access)</li> <li>Chapel/prayer room</li> <li>Communal laundries</li> <li>Community room or centre</li> </ul>  | <ul> <li>Medical consultation room</li> <li>Restaurant</li> <li>Shop</li> <li>Swimming pool</li> <li>indoor ⋈ outdoor</li> <li>heated ⋈ not heated</li> <li>Separate lounge in community centre</li> <li>Spa</li> <li>indoor ⋈ outdoor</li> <li>heated ⋈ not heated</li> <li>Storage area for boats/caravans</li> <li>Tennis court □ full □ half</li> <li>Village bus or transport</li> <li>Workshop</li> </ul> |  |  |  |

|  |             | Dining room            |  |  |
|--|-------------|------------------------|--|--|
|  | $\boxtimes$ | Gardens                | ☐ Other  |  |
|  |             | Gym                    |  |  |
|  | $\boxtimes$ | Hairdressing or beauty |  |  |
|  |             | room                   |  |  |
|  | $\boxtimes$ | Library                |  |  |
| ,  |             |                        | neral Services Charge paid by residents acilities (e.g. with an aged care facility). |  |
| 6.2 Does the village have an onsite, attached, adjacent or co-located residential aged care facility?  |             | Yes ⊠ No               |  |  |
| <b>Note</b> : Aged care facilities are not covered by the <i>Retirement Villages Act 1999</i> (Qld). The retirement village operator cannot keep places free or guarantee places in aged care for residents of the retirement village. To enter a residential aged care facility, you must be assessed as eligible by an Aged Care Assessment Team (ACAT) in accordance with the <i>Aged Care Act 1997</i> (Cwth). |             |                        |  |  |
| Exit fees may apply when you move from your retirement village unit to other accommodation and may involve entering a new contract.  |             |                        |  |  |

#### Part 7 - Services 7.1 What services are 'General Services' provided to all residents are: provided to all village Operating the retirement village for the benefit and enjoyment of residents (funded residents. from the General Managing the common areas and facilities. **Services Charge** Maintaining the security system, emergency help system and/or fund paid by safety equipment (if any). residents)? Maintaining fire-fighting and protection equipment. Cleaning, maintaining and repairing the community areas and Monitoring and eradicating pests in the community centre. Engaging staff and contractors necessary for the operation of the retirement village, which may include a village manager, cleaning and maintenance personnel, security personnel, personal care and nursing personnel and/or relief personnel. Arranging for administrative, secretarial, book-keeping, accounting and legal services necessary for the operation of the retirement village. Paying operating costs in connection with the ownership and operation of the village. Maintaining insurances relating to the retirement village that are required by the Retirement Villages Act 1999 (the Act) or contemplated by a residence contract or that the scheme operator otherwise deems appropriate. Complying with the Act. Any other general service funded via a general services charges budget for a financial year. The General Services are provided subject to the scheme operator or its related party remaining appointed as the caretaker for the community titles scheme for the village from time to time. 7.2 Are optional Yes ⊠ No personal services provided or made available to residents on a user-pays basis? 7.3 Does the Yes, the operator is an Approved Provider of home care under retirement village the Aged Care Act 1997 (Registered Accredited Care Supplier operator provide RACS ID number .....) government funded $\boxtimes$ Yes, home care is provided in association with an Approved home care services Provider under the Aged Care Five Good Friends/Enrich Living Services Act 1997 (Cwth)? No, the operator does not provide home care services, residents can arrange their own home care services

**Note**: Some residents may be eligible to receive a Home Care Package, or a Commonwealth Home Support Program subsidised by the Commonwealth Government if assessed as eligible

by an aged care assessment team (ACAT) under the *Aged Care Act 1997* (Cwth). These home care services are not covered by the *Retirement Villages Act 1999* (Qld).

Residents can choose their own approved Home Care Provider and are not obliged to use the retirement village provider, if one is offered.

| Part 8 - Security and emergency systems   |  |  |  |  |  |
|---|--|--|--|--|--|
| 8.1 Does the village have a security system?  | □ Yes ⊠ No   |  |  |  |  |
| 8.2 Does the village have an emergency help system?   |  |  |  |  |  |
| <ul><li>If yes or optional:</li><li>the emergency help system details are:</li></ul>                | The service provider is I.N.S Lifeguard.  The costs of the system are included in the General Services Charge (subject to the residence contract). |  |  |  |  |
| <ul> <li>the emergency<br/>help system is<br/>monitored<br/>between:</li> </ul>                     | 24 hours, 7 days per week  |  |  |  |  |
| 8.3 Does the village have equipment that provides for the safety or medical emergency of residents? | ⊠ Yes □ No   |  |  |  |  |
| If yes, list or provide details e.g. first aid kit, defibrillator:                                  | Fire, First Aid and Emergency equipment (including defibrillator).   |  |  |  |  |

# **COSTS AND FINANCIAL MANAGEMENT**

# Part 9 - Ingoing contribution - entry costs to live in the village

An ingoing contribution is the amount a prospective resident must pay under a residence contract to secure a right to reside in the retirement village. The ingoing contribution is also referred to as the sale price or purchase price. It does not include ongoing charges such as rent or other recurring fees.

9.1 What is the estimated ingoing contribution (sale price) range for all types of units in the village

| Accommodation Unit       | Range of ingoing contribution |
|--------------------------|-------------------------------|
| Independent living units |                               |
| - Studio                 | \$165,000 to \$167,000        |
| - One bedroom            | \$285,000 to \$287,000        |
| - Two bedrooms           | \$410,000 to \$417,500        |
| - Three bedrooms         | \$520,000                     |
| Serviced units           |                               |
| - Studio                 | -                             |
| - One bedroom            | -                             |

|  | Tura badra   |  |  |  |  |
|--|--|--|--|--|--|
|  | - Two bedro  |  |  |  |  |
|  | - Three bedrooms   |  | -  |  |  |
|  | Other  |  |  |  |  |
|  | Full range of contribution unit types  | ns for all   | \$165,000 to \$520,000   |  |  |
| 9.2 Are there different financial options available for paying the ingoing contribution and exit fee or other fees and charges under a residence contract? | <ul> <li>Yes □ No</li> <li>There are 2 contract options available:</li> <li>Peace of Mind</li> <li>Capital Share</li> <li>The key differences between the 2 contract options are the way capit gain and capital loss (if any) are shared, and the exit fee that is payable, as follows:</li> </ul> |  |  | •  |  |
| If yes, specify or set<br>out in a table how the<br>contract options work<br>e.g. pay a higher<br>ingoing contribution<br>and less or no exit fee:         | Contract option  | Capital<br>gain and<br>loss shares<br>(refer 13.1) | Exit fee<br>(refer Part 11)  | Early payment date/Exit entitlement date after vacating the village (refer 14.2) |  |
|  | Peace of<br>Mind   | Resident:<br>0%<br>Scheme<br>operator:<br>100%     | 5% of the purchase price per year, on a pro-rata daily basis, up to a maximum of 5 years (25%) | 6 months   |  |
|  | Capital Resident: Share 50% Scheme operator: 50%   |  | 5% of the purchase price per year, on a pro-rata daily basis, up to a maximum of 7 years (35%) | 18 months  |  |
|  | Note from the scheme operator: For a resident of unit 104, reference to the 'purchase price' above is to the 'ingoing contribution' paid by the resident.  |  |  | *  |  |
| 9.3 What other entry   | ⊠ Transf   | er or stamp du                                     | ty   |  |  |
| costs do residents need to pay?  |  | rom the schennt of unit 104.                       | <b>me operator:</b> This does no   | ot apply to the  |  |
|  | ⊠ Costs  | related to your                                    | residence contract   |  |  |
|  | <b>Note from the scheme operator:</b> The resident is responsible for his/her own costs incurred in connection with entering into and complying with the lease.  |  |  |  |  |
|  | ☐ Costs related to any other contract e.g.   |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  | <ul> <li>for residents of units 1 to 103: Queensland Titles Registry<br/>registration fees on transfer of title</li> </ul>   |  |  |  |  |

 for a resident of unit 104: Queensland Titles Registry registration fees to register the lease.

# Part 10 - Ongoing Costs - costs while living in the retirement village

**General Services Charge**: Residents pay this charge for the general services supplied or made available to residents in the village, which may include management and administration, gardening and general maintenance and other services or facilities for recreation and entertainment described at 7.1.

**Maintenance Reserve Fund contribution**: Residents pay this charge for maintaining and repairing (but not replacing) the village's capital items e.g. communal facilities, swimming pool. This fund may or may not cover maintaining or repairing items in your unit, depending on the terms of your residence contract.

The budgets for the General Services Charges Fund and the Maintenance Reserve Fund are set each financial year and these amounts can increase each year. The amount to be held in the Maintenance Reserve Fund is determined by the operator using a quantity surveyor's report.

**Note**: The following ongoing costs are all stated as weekly amounts to help you compare the costs of different villages. However, the billing period for these amounts may not be weekly.

# 10.1 Current weekly rates of General Services Charge and Maintenance Reserve Fund contribution

| Type of Unit              | General Services Charge (weekly) | Maintenance Reserve Fund contribution (weekly) |
|---------------------------|----------------------------------|--|
| Independent Living Units  |                                  |  |
| - Studio                  | \$27.31                          | \$3.67   |
| - One bedroom             | \$27.31                          | \$3.67   |
| - Two bedrooms            | \$54.62                          | \$7.34   |
| - Three bedrooms          | \$27.31                          | \$3.67   |
| Serviced Units            |                                  |  |
| - Studio                  | -                                | -  |
| - One bedroom             | -                                | -  |
| - Two bedrooms            | -                                | -  |
| - Three bedrooms          | -                                | -  |
| Other                     | -                                | -  |
| All units pay a flat rate | -                                | -  |

**Note from the scheme operator:** The General Services Charge noted above **excludes** the Maintenance Reserve Fund contribution noted above. The resident's total General Services Charge contribution is the General Services Charge in the middle column **PLUS** the Maintenance Reserve Fund contribution in the right hand column.

## Last three years of General Services Charge and Maintenance Reserve Fund contribution

| Financial<br>year | General Services<br>Charge (range)<br>(weekly) | Overall % change from previous year | Maintenance<br>Reserve Fund<br>contribution (range)<br>(weekly) | Overall % change from previous year (+ or -) |
|-------------------|--|-------------------------------------|---|--|
| FY18/19           | \$25.82 to \$51.57                             | 1.64%                               | \$3.66 to \$7.33  | (45.86%)                                     |

| FY17/18 | \$25.37 to \$50.74 | 1.81%  | \$6.76 to \$13.53 | 184%      |
|---------|--------------------|--------|-------------------|-----------|
| FY16/17 | \$24.92 to \$49.84 | -3.14% | \$2.38 to \$4.77  | no change |

# Units within a community title scheme only

Body Corporate fees and contributions are payable by residents in units that are within a community title scheme only. Where the resident owns the freehold unit, the body corporate fees are payable by the resident to the body corporate. For leasehold units, the body corporate fees may be passed on under the terms of the lease with the operator.

# Current weekly rates of Body Corporate fees and sinking fund

| Type of Unit              | Body Corporate<br>Administrative Fund fee<br>(weekly) | Body Corporate Sinking Fund contribution (weekly) |  |
|---------------------------|---|---|--|
| Independent Living Units  |   |   |  |
| - Studio                  | \$18.54   | \$4.81  |  |
| - One bedroom             | \$18.54   | \$4.81  |  |
| - Two bedrooms            | \$37.07   | \$9.61  |  |
| - Three bedrooms          | -   | -   |  |
| Serviced Units            |   |   |  |
| - Studio                  | -   | -   |  |
| - One bedroom             | -   | -   |  |
| - Two bedrooms            | -   | -   |  |
| - Three bedrooms          | -   | -   |  |
| Other (specify)           | -   | -   |  |
| All units pay a flat rate | -   | -   |  |

# Last three years of Body Corporate Administrative Fund Fee and Sinking Fund contribution

| Financial<br>year                       | Body Corpo<br>Administrat<br>Fund fee<br>(weekly) |       | Overall % change from previous year (+ or -) | Sinking Fund<br>contribution<br>(weekly) | Overall % change from previous year (+ or -) |
|---|---|-------|--|--|--|
| October<br>2018 to<br>Sept<br>2019      | \$16.11 to \$3                                    | 33.87 | 8.19% to 13.73%                              | \$4.80 to 9.61                           | 0.84% to -0.03%                              |
| October<br>2017 to<br>Sept<br>2018      | \$14.89 to \$2                                    | 29.78 | 5.08% to 2.23%                               | \$4.76 to \$9.64                         | 6.01% to -1.83%                              |
| October<br>2016 to<br>Sept<br>2017      | \$14.17 to \$2                                    | 29.13 | 6.94% to -4.71%                              | \$4.49 to \$9.82                         | 25.77% to -27.42%                            |
| 10.2 What costs relating to the units ⊠ |   | ⊠ Co  | ntents insurance                             | ⊠ Water                                  |  |

| are not covered by   | ☐ Home insurance  |   |  |  |  |
|--|---|---|--|--|--|
| the General Services Charge? (residents  | (freehold units only)   |   |  |  |  |
| will need to pay   | ⊠ Electricity   | □ Pay TV  |  |  |  |
| these costs separately)  | ⊠ Gas   | Other: Body corporate sinking and administrative fund levies.                               |  |  |  |
| 10.3 What other  |   | '   |  |  |  |
| ongoing or occasional costs for  | □ Unit fittings   |   |  |  |  |
| repair, maintenance  |   |   |  |  |  |
| and replacement of   | □ None  |   |  |  |  |
| items in, on or attached to the units are residents responsible for and  | <b>Note from the scheme operator</b> : Except for repairs, maintenance or replacement that are the responsibility of the body corporate, residents are responsible for: |   |  |  |  |
| pay for while residing in the unit?  | <ul> <li>servicing of appliances, equipment, fixtures and fittings forming<br/>part of their Unit;</li> </ul>   |   |  |  |  |
|  | <ul> <li>repairing appliances, equipment, fixtures and fittings forming part<br/>of their Unit when broken;</li> </ul>  |   |  |  |  |
|  |   | equipment, fixtures and fittings forming part worn out or cannot be reasonably repaired;    |  |  |  |
|  | <ul> <li>maintaining, repairing<br/>into their Unit;</li> </ul>   | and replacing any items they own or bring   |  |  |  |
|  | <ul> <li>maintaining, repairing<br/>their Unit; and</li> </ul>  | and replacing any alterations they make to  |  |  |  |
|  |   | replacing any part of their Unit that is<br>I or is not a result of fair wear and tear.     |  |  |  |
| 10.4 Does the operator offer a maintenance service or help residents arrange repairs and maintenance for their unit? | □ Yes ⊠ No  |   |  |  |  |
| Part 11 - Exit fees- who   | en you leave the village  |   |  |  |  |
|  |   | tor when they leave their unit or when the ed to as a 'deferred management fee' (DMF).      |  |  |  |
| 11.1 Do residents pay an exit fee when   | ☐ Yes - all residents p   | pay an exit fee calculated using the same   |  |  |  |
| they permanently leave their unit?   | out may vary deper  | ents pay an exit fee but the way this is worked ading on each resident's residence contract |  |  |  |
|  | □ No exit fee   |   |  |  |  |
|  | ☐ Other   |   |  |  |  |
| If yes, list all exit fee  | Peace of Mind   |   |  |  |  |
| options that may apply to new contracts:   | 5% of the purchase price per year of residence, up to a maximum of 5 years (25%).   |   |  |  |  |
|  | Capital Share   |   |  |  |  |

|   | 5% of the purchase price per year of residence, up to a maximum of 7 years (35%).  Daily basis  The exit fee is calculated on a pro-rata daily basis for partial years of residence.  Note from the scheme operator: For a resident of unit 104, reference to the 'purchase price' in this item 11.1 is to the 'ingoing contribution'. |
|---|--|
| Time period from date of occupation of unit to the date the resident ceases to reside in the unit | Exit fee calculation based on: The purchase price you paid (or the ingoing contribution of unit 104)   |

| Peace of Mind |                            |
|---------------|----------------------------|
| 1 year        | 5% of your purchase price  |
| 2 years       | 10% of your purchase price |
| 3 years       | 15% of your purchase price |
| 4 years       | 20% of your purchase price |
| 5 years       | 25% of your purchase price |
| 10 years      | 25% of your purchase price |

**Note:** if the period of occupation is not a whole number of years, the exit fee will be worked out on a daily basis.

The maximum (or capped) exit fee is 25% of the purchase price after 5 years of residence. The minimum exit fee is: 5% of your purchase price x 1/365.

Note from the scheme operator: The minimum exit fee is for 1 day of residence.

| Capital Share |                            |
|---------------|----------------------------|
| 1 year        | 5% of your purchase price  |
| 2 years       | 10% of your purchase price |
| 3 years       | 15% of your purchase price |
| 4 years       | 20% of your purchase price |
| 5 years       | 25% of your purchase price |
| 6 years       | 30% of your purchase price |
| 7 years       | 35% of your purchase price |
| 10 years      | 35% of your purchase price |
|               |                            |

**Note:** if the period of occupation is not a whole number of years, the exit fee will be worked out on a daily basis.

The maximum (or capped) exit fee is: 35% of the purchase price after 7 years of residence. The minimum exit fee is: 5% of your purchase price x 1/365.

Note from the scheme operator: The minimum exit fee is for 1 day of residence.

| 11.2 What other exit | $\boxtimes$ | Sale costs for the unit |
|----------------------|-------------|-------------------------|
| costs do residents   |             |                         |

| need to pay or contribute to?  | <ul> <li>Note from the scheme operator: The scheme operator will pay all costs that the scheme operator incurs in finding a new resident, however if the resident appoints a real estate agent, the resident must pay that agent's commission and costs.</li> <li>□ Legal costs</li> <li>□ Other costs:</li> <li>• for a resident of unit 104, Queensland Titles Registry registration fees to surrender the lease</li> </ul>   |
|--|---|
| Part 12 - Reinstatemen   | nt and renovation of the unit   |
| 12.1 Is the resident responsible for reinstatement of the unit when they leave the unit? | <ul> <li>✓ Yes □ No</li> <li>Reinstatement work means replacements or repairs that are reasonably necessary to return the unit to the same condition it was in when the resident started occupation, apart from:         <ul> <li>fair wear and tear; and</li> <li>renovations and other changes to the condition of the unit carried out with agreement of the resident and operator.</li> </ul> </li> <li>Fair wear and tear includes a reasonable amount of wear and tear associated with the use of items commonly used in a retirement village. However, a resident is responsible for the cost of replacing a capital item of the retirement village if the resident deliberately damages the item or causes accelerated wear.</li> <li>Entry and exit inspections and reports are undertaken by the operator and resident to assess the condition of the unit.</li> </ul>  |
| 12.2 Is the resident responsible for renovation of the unit when they leave the unit?    | <ul> <li>Yes, all residents pay% of any renovation costs (in same proportion as the share of the capital gain on the sale of their unit)</li> <li>✓ Optional, only applies to residents who share in the capital gain on the sale of their unit, and the resident pays 50% of any renovation costs         Note from the scheme operator: Residents who sign a 'Capital Share Contract' obtain 50% of any capital gain and therefore pay 50% of any renovation costs. Residents who sign a 'Peace of Mind Contract' do not receive a share of any capital gain and therefore are not required to pay any renovation costs.     </li> <li>No         Renovation means replacements or repairs other than reinstatement work.         By law, the operator is responsible for the cost of any renovation work on a former resident's unit, unless the residence contract provides for the resident to share in the capital gain on the sale of the resident's interest in the unit. Renovation costs are shared between the former resident and operator in the same proportion as any capital gain is to be shared under the residence contract.     </li> </ul> |
| Part 13 - Capital gain o   | or losses   |
| 13.1 When the resident's interest or right to reside in the                              | ☐ Yes, the resident's share of the <b>capital gain</b> is the resident's share of the <b>capital loss</b> is OR is based on a formula (specify)   |

resident share in the capital *gain* or capital *loss* on the resale of their unit?

Optional - residents can elect to share in a capital gain or loss option

the resident's share of the **capital gain** is 50% the resident's share of the **capital loss** is 50%

□ No

# Part 14 - Exit entitlement or buyback of freehold units

An exit entitlement is the amount the operator may be required to pay the former resident under a residence contract after the right to reside is terminated and the former resident has left the unit.

# 14.1 How is the exit entitlement which the operator will pay the resident worked out?

#### For units 1 to 103:

When the resident sells the unit, the resident receives the resale price (i.e. the price paid to the resident by the purchaser of their unit).

For a 'Peace of Mind Contract', when the resident receives the resale price:

- the resident must pay the scheme operator:
  - o the exit fee (see Part 11, item 11.1);
  - 100% of the capital gain (if any);
  - 100% of the costs of the reinstatement work (if any) (see Part 12); and
  - any other costs (for example, outstanding general services charges) the resident is liable to pay under the residence contract or any other agreement with the scheme operator; and
- the scheme operator must pay the resident 100% of the capital loss (if any).

In this way, the resident effectively receives the amount of their original purchase price (regardless of the amount of the resale price). See item 13.1.

For a 'Capital Share Contract', when the resident receives the resale price:

- the resident must pay the scheme operator:
  - o the exit fee (see Part 11, item 11.1);
  - o the resident's share of costs of sale (see Part 11, item 11.2);
  - 100% of the costs of the reinstatement work (if any) (see Part 12).
  - 50% of the costs of the renovation work (if any) (see Part 12);
  - o 50% of the capital gain (if any) (see Part 13); and
  - any other costs (for example, outstanding general services charges) the resident is liable to pay under the residence contract or any other agreement with the scheme operator;
- the scheme operator must pay the resident 50% of any capital loss (if any) (see Part 13).

In this way, the resident effectively receives the amount of their original purchase price, plus 50% of any capital gain and less 50% of any capital loss. See item 13.1.

#### For unit 104:

The ingoing contribution (paid to the scheme operator on entry) is repaid to the resident.

For a 'Peace of Mind Contract', when the ingoing contribution is repaid to the resident, the resident must pay the scheme operator:

- the exit fee (see Part 11, item 11.1);
- the resident's share of costs of sale (see Part 11, item 11.2);
- 100% of the registration costs (see Part 11, item 11.2);
- 100% of the costs of the reinstatement work (if any) (see Part 12);
   and
- any other costs (for example, outstanding general services charges) the resident is liable to pay under the residence contract or any other agreement with the scheme operator.

For a 'Capital Share Contract', when the ingoing contribution is repaid to the resident:

- the scheme operator must also pay the resident 50% of any capital gain (if any) (see Part 13); and
- the resident must pay the scheme operator:
  - o the exit fee (see Part 11, item 11.1);
  - o the resident's share of costs of sale (see Part 11, item 11.2);
  - o 100% of the registration costs (see Part 11, item 11.2);
  - 100% of the costs of the reinstatement work (if any) (see Part 12);
  - 50% of the costs of the renovation work (if any) (see Part 12);
  - o 50% of the capital loss (if any) (see Part 13); and
  - any other costs (for example, outstanding general services charges) the resident is liable to pay under the residence contract or any other agreement with the scheme operator.

# 14.2 When is the exit entitlement payable?

By law, the operator must pay the exit entitlement to a former resident on or before the **earliest** of the following days:

#### For units 1 to 103:

Not applicable. The resident receives the resale price from the person who purchases their unit after they leave the village, at the time the unit is re-sold.

However, if the resident has not sold their unit within **6 months** (for a Peace of Mind contract) or **18 months** (for a Capital Share Contract), and the resident meets certain conditions, then the scheme operator may be obliged to pay the resident the amount they would be entitled to receive if their unit were to sell at that time, less the relevant deductions. In exchange for that payment, the resident will be required to transfer ownership of their unit to the scheme operator or alternatively, at the scheme operator's election, when the unit is ultimately re-sold, the resident must then direct the purchaser to make

payment of the resale price to the scheme operator instead of to the resident. Please contact the scheme operator if further details are required.

If within the first 6 months of entering the village the resident exercises their rights under the *Change of Mind Money Back Guarantee* to require the scheme operator to buy back their unit, then payment will be made 45 days after the resident exercises those rights. See item 17.1.

#### For unit 104:

- the day stated in the residence contract
  - which is 6 months after the termination of the residence contract

**Note from the scheme operator:** This applies to 'Peace of Mind Contracts' only.

- ➤ If the residence contract is terminated under the Change of Mind Money Back Guarantee provisions, an earlier date as described in 17.1.
- 14 days after the settlement of the sale of the right to reside in the unit to the next resident or the operator
- 18 months after the termination date of the resident's right to reside under the residence contract, even if the unit has not been resold, unless the operator has been granted an extension for payment by the Queensland Civil and Administrative Tribunal (QCAT).

In addition, an operator is entitled to see probate or letters of administration before paying the exit entitlement of a former resident who has died.

## Freehold units only

# 14.2 Operator buyback of freehold units

When a resident sells a freehold unit, the resident is entitled to receive the resale price from the person who purchases the unit. At that time the resident must pay any exit fee to the operator.

By law, the operator must purchase the freehold unit from the former resident if it has not sold to a new resident within 18 months after the termination of the residence contract, unless the operator has been granted an extension for payment by QCAT

# 14.3 What is the turnover of units for sale in the village?

1 accommodation units were vacant as at the end of the last financial year

6 accommodation units were resold during the last financial year 6 months was the average length of time to sell a unit over the last three financial years

# Part 15 - Financial management of the village

15.1 What is the financial status for the funds that the operator is required to maintain under the Retirement Villages Act 1999?

|          | General Service | s Charges Fเ        | ınd for the las | t 3 years                 |
|----------|-----------------|---------------------|-----------------|---------------------------|
|          | Financial Year  | Deficit/Sur<br>plus | Balance         | Change from previous year |
| <b>)</b> | FY18/19         | \$17,208            | \$206,650       | 0.51%                     |
|          | FY17/18         | \$40,551            | \$205,603       | 2.51%                     |
|          | FY16/17         | \$55,855            | 200,562         | 2.42%                     |

|   | for last fina                              | <b>Maintenance Rese</b><br>ncial year OR last q<br>Il year available   |                                 | \$50.886  |
|---|--|--|---------------------------------|---|
|   | the last fina                              | Capital Replaceme<br>ancial year OR last o<br>Il year available  |                                 | \$13,654  |
|   |  | e of a resident ingoir<br>n applied to the Cap<br>ent Fund   | •                               | N/A (amounts are paid each year as recommended by the |
|   | resident's i<br>determined<br>to the Capi  | or pays a percentag<br>ngoing contribution,<br>I by a quantity surve<br>tal Replacement Ful<br>d for replacing the v | as<br>yor's report,<br>nd. This | quantity surveyor's report)                           |
|   | OR<br>□ the vi                             | lage is not yet opera  | ating                           |   |
| Part 15 - Financial mar   | nagement o                                 | f the Body Corpora   | ite                             |   |
|   |  |  |                                 | t are members of the body                             |
| 15.1 What is the  | Administra                                 | ative Fund for the la  | st 3 years                      |   |
| financial status of<br>the Body Corporate<br>funds in a freehold  | Financial<br>Year                          | Deficit/Surplus  | Balance                         | Change in balance from previous year                  |
| village?  | FY18/19                                    | (\$7,595.20)   | \$4,143.43                      | 64.75%  |
|   | FY17/18                                    | \$(633.57)   | \$11,729.63                     | -5.12%  |
|   | FY16/17                                    | \$7,419.58   | \$12,363.20                     | 155.61%   |
|   | cover spen<br>non-recurre<br>last financia | Sinking Fund to<br>ding of a capital or<br>ent nature for the<br>al year OR last<br>o full financial year            | \$149,610.16                    |   |
|   | OR<br>□ the vi                             | lage is not yet opera  | ating                           |   |
| Part 16 - Insurance   |  |  |                                 |   |
| The village operator must retirement village, include   | _  | eneral insurance, to   | full replaceme                  | ent value, for the                                    |
| <ul> <li>communal facilities; and</li> <li>the accommodation units, other than accommodation units owned by residents.</li> </ul> |  |  |                                 |   |
| Residents contribute tov  | vards the co                               | st of this insurance a   | as part of the 0                | General Services Charge.                              |
| 16.1 Is the resident responsible for arranging any insurance cover?   | ⊠ Yes                                      | □ No   |                                 |   |

If yes, the resident is If yes, the resident is responsible for these insurance policies: responsible for these Contents insurance (for the resident's property in the unit): insurance policies: • Public liability insurance (for incidents occurring in the resident's unit); Workers' compensation insurance (for the resident's employees or contractors); and Third-party insurance (for the resident's motor vehicles or mobility devices). Part 17 - Living in the village Trial or settling in period in the village 17.1 Does the village  $\boxtimes$ Yes □ No offer prospective residents a trial period or a settling in period in the village? If yes, provide details With the Change of Mind Money Back Guarantee, if the resident including length of changes their mind and decides to leave the village, they may within period, relevant time the first 6 months of entering the village give the scheme operator a frames and any costs notice requiring the scheme operator to purchase their unit from them. or conditions: If they do so, then 45 days after the notice is given, the scheme operator will buy the resident's unit for the same price the resident paid for it. No exit fee or capital gain/loss will be payable, and the service fees will cease from the date the notice is given. All amounts paid by the resident under their residence contract with the scheme operator (including service fees) will be refunded, except for local government rates and taxes, body corporate levies, legal and registration costs, moving costs, utilities charges, and amounts paid to other parties. Pets 17.2 Are residents  $\boxtimes$ Yes □ No allowed to keep pets? If yes, specify any Pets are welcome, if the scheme operator's prior consent is obtained restrictions or conditions on pet ownership: **Visitors** 17.3 Are there Yes □ No  $\boxtimes$ restrictions on visitors staying with residents or visiting? If yes, specify any Visitors may stay with a resident for up to 1 month (in total) in any 12 restrictions or month period. Longer stays are allowed with the scheme operator's

prior consent. The resident must stay in the unit at the same time as

## Village by-laws and village rules

conditions on visitors

(e.g. length of stay,

arrange with manager):

their visitor.

| 17.4 Does the village                                       | □ Yes ⊠ No  |
|---|---|
| have village by-laws?                                       | By law, residents may, by special resolution at a residents meeting and with the agreement of the operator, make, change or revoke by-laws  |
|   | for the village.  |
|   | Note: See notice at end of document regarding inspection of village by-<br>laws   |
| 17.5 Does the   | ⊠ Yes □ No  |
| operator have other rules for the village?                  | If yes: Rules may be made available on request.   |
| Resident input  |   |
| 17.6 Does the village                                       | ⊠ Yes □ No  |
| have a residents committee established under the Retirement | By law, residents are entitled to elect and form a residents committee to deal with the operator on behalf of residents about the day-to-day running of the village and any complaints or proposals raised by residents.  |
| Villages Act 1999?  | You may like to ask the village manager about an opportunity to talk with members of the resident committee about living in this village.   |
| Part 18 - Accreditation                                     |   |
| 18.1 Is the village   | □ No, village is not accredited   |
| voluntarily accredited through                              | ⊠ Yes, village is voluntarily accredited through: <i>Lifemark</i>   |
| an industry-based accreditation scheme?                     |   |
| Villages Act 1999 does i villages.                          | e accreditation schemes are industry-based schemes. The <i>Retirement</i> not establish an accreditation scheme or standards for retirement   |
| Part 19 - Waiting list                                      |   |
| 19.1 Does the village maintain a waiting list for entry?    | ☐ Yes ⊠ No  |
| Access to documents   |   |
| and a prospective resi inspect or take a copy               | onal documents are held by the retirement village scheme operator dent or resident may make a written request to the operator to of these documents free of charge. The operator must comply with e stated by the prospective resident or resident (which must be at the request is given). |
| □ Certificate of regis                                      | stration for the retirement village scheme  |
| □ Certificate of title                                      | or current title search for the retirement village land   |
|   |   |
| the village   | e location, floor plan or dimensions of accommodation units available in  |
| │ □ Plans of any units                                      | s or facilities under construction  |

|             | Development or planning approvals for any further development of the village  |
|-------------|---|
|             | An approved redevelopment plan for the village under the Retirement Villages Act  |
|             | An approved transition plan for the village   |
|             | An approved closure plan for the village  |
| $\boxtimes$ | The annual financial statements and report presented to the previous annual meeting of the retirement village   |
|             | Statements of the balance of the capital replacement fund or maintenance reserve fund or general services charge fund (or income and expenditure for general services) at the end of the previous three financial years of the retirement village |
| $\boxtimes$ | Statements of the balance of any Body Corporate administrative fund or sinking fund at the end of the previous three years of the retirement village  |
| $\boxtimes$ | Examples of contracts that residents may have to enter into   |
| $\boxtimes$ | Village dispute resolution process  |
|             | Village by-laws   |
| $\boxtimes$ | Village insurance policies and certificates of currency   |
|             | A current public information document (PID) continued in effect under section 237I of the Act (this applies to existing residence contracts)  |
|             | rample request form containing all the necessary information you must include in your   |

request is available on the Department of Housing and Public Works website.

# **Further information**

If you would like more information, contact the Department of Housing and Public Works on 13 QGOV (13 74 68) or visit our website at <a href="https://www.hpw.gld.gov.au">www.hpw.gld.gov.au</a>

#### **General Information**

General information and fact sheets on retirement villages: <a href="www.qld.gov.au/retirementvillages">www.qld.gov.au/retirementvillages</a>

For more information on retirement villages and other seniors living options: <a href="https://www.qld.gov.au/seniorsliving">www.qld.gov.au/seniorsliving</a>

# Regulatory Services, Department of Housing and Public Works

Regulatory Services administers the Retirement Villages Act 1999. This includes investigating complaints and alleged breaches of the Act.

Department of Housing and Public Works

GPO Box 690, Brisbane, QLD 4001

Phone: 07 3008 3450

Email: regulatoryservices@hpw.qld.gov.au Website: www.hpw.qld.gov.au/housing

#### Queensland Retirement Village and Parks Advice Service (QRVPAS)

Specialist service providing free information and legal assistance for residents and prospective residents of retirement villages and manufactured home parks in Queensland.

Caxton Legal Centre Inc.

1 Manning Street, South Brisbane, QLD 4101

Phone: 07 3214 6333

Email: <a href="mailto:caxton@caxton.org.au">caxton@caxton.org.au</a> Website: <a href="mailto:www.caxton.org.au">www.caxton.org.au</a>

#### Department of Human Services (Australian Government)

Information on planning for retirement and how moving into a retirement village can affect your pension

Phone: 132 300

Website: www.humanservices.gov.au/individuals/subjects/age-pension-and-planning-your-

retirement

### **Seniors Legal and Support Service**

These centres provide free legal and support services for seniors concerned about elder abuse, mistreatment or financial exploitation.

Caxton Legal Centre Inc.

1 Manning Street, South Brisbane, QLD 4101

Phone: 07 3214 6333

Email: <a href="mailto:caxton@caxton.org.au">caxton@caxton.org.au</a>
Website: <a href="mailto:https://caxton.org.au">https://caxton.org.au</a>

## **Queensland Law Society**

Find a solicitor Law Society House 179 Ann Street, Brisbane, QLD 4000

Phone: 1300 367 757 Email: info@qls.com.au Website: www.qls.com.au

# **Queensland Civil and Administrative Tribunal (QCAT)**

This independent decision-making body helps resolve disputes and reviews administrative decisions.

GPO Box 1639, Brisbane, QLD 4001

Phone: 1300 753 228

Email: <a href="mailto:enquiries@qcat.qld.gov.au">enquiries@qcat.qld.gov.au</a>
Website: <a href="mailto:www.qcat.qld.gov.au">www.qcat.qld.gov.au</a>

## **Department of Justice and Attorney-General**

Dispute Resolution Centres provide a free, confidential and impartial mediation service to

the community.

Phone: 07 3006 2518 Toll free: 1800 017 288

Website: www.justice.qld.gov.au

# **Livable Housing Australia (LHA)**

The Livable Housing Guidelines and standards have been developed by industry and the community to provide assurance that a home is easier to access, navigate and live in, as well more cost effective to adapt when life's circumstances change.

Website: www.livablehousingaustralia.org.au